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MARCH/APRIL 2018



14

**Air Brakes and
Acronyms at the
DMV**

25

**2018 TUF SOB
Scholarship
Application**

Caltrux



MARCH/APRIL 2018

VOL. 69 ISSUE 2

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Publisher & Editor

Jim Beach

Co-Publisher

Shawn Yadon, CTA CEO

Managing Editor

Dana Brooks, CTA Vice President of
Membership & Business Development

For Editorial, call
(916) 782-4246

For Advertising, call
Jim Beach, (916) 782-4246
jim@beachpublish.com

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CTA Offices

Sacramento HQ/All Staff • (916) 373-3500

CTA Help Desk

Member Questions & Issues • (916) 373-3500

CTA Supply Center

Products & Supplies • (916) 373-3500

CTA Staff

Dana Brooks, Vice President of Membership & Business
Development

p: (916) 373-3550, dbrooks@caltrux.org

Alex Cherin, Executive Director CTA Intermodal
Conferences

p: (213) 741-1500, ext. 550, alex@ekapr.com

Tina Ferguson, Vehicle Registration Manager

p: (916) 373-3525, tferguson@caltrux.org

Ana Fernandez, Membership Coordinator

p: (916) 373-3528, afernandez@caltrux.org

Lupita Flores, Membership and Marketing Manager

p: (916) 373-3541, lflores@caltrux.org

Shelly Hardcastle, Regional Manager (San Joaquin,
Central Valley, Central Coast, Sacramento, Bay Area,
Sierra/Cascade, Redwood Empire)

p: (916) 373-3591, shardcastle@caltrux.org

Matt Mandell, Vice President Finance & Administration

p: (916) 373-3521, mmandell@caltrux.org

Desiree Ochotorena, Accounts Payable Specialist

p: (916) 373-3520, dochotorena@caltrux.org

Jude Palank, Director of Events

p: (916) 373-3505, jpaland@caltrux.org

Matt Roman, Director of Legislative Affairs

p: (916) 373-3570, mroman@caltrux.org

Eric Sauer, Senior Vice President of Government Affairs

p: (916) 373-3562, esauer@caltrux.org

Brenda Schermerhorn, Accounts Receivable

p: (916) 373-3510, bschermerhorn@caltrux.org

Chris Shimoda, Vice President of Government Affairs

p: (916) 373-3504, cshimoda@caltrux.org

Jeff Sturch, Regional Manager (San
Bernardino/Riverside, San Diego/Imperial, LA/
Orange)

p: (916) 373-3592, jsturch@caltrux.org

Nicole Toms, Events Coordinator

p: (916) 373-3558, ntoms@caltrux.org

Heather Ward, Compliance Coordinator

p: (916) 373-3543, hward@caltrux.org

Marcia Woolworth, Executive Assistant

p: (916) 373-3540, mwoolworth@caltrux.org

Shawn Yadon, CEO

p: (916) 373-3535, syadon@caltrux.org



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PRESIDENT'S MESSAGE

It's a Family Affair!

By Lynnette Brown

Trucking and family just seem to go hand in hand. I've often wondered if trucking has a higher percentage of family businesses than other industries. I was born into this industry as many of you were too. As children, we spent our free time helping out in the office, taking trips on the weekends, and hanging out at the terminals. By the time we were in high school, many of us had part-time jobs in our family's business. Each story is slightly different but yet so similar.

How often have you heard the story of a man buying his first truck after landing his first customer, his wife keeping the books and the children being the wash crew? Then one truck becomes two trucks and a brother is hired. Then slowly but surely the business grows and more employees are hired but the magical part is that these new employees become extended family. The tight knit atmosphere of a family run business only helps strengthen the company. Many of you know firsthand the special culture that exists in these family businesses.

Being a product of a family business with a story much like the one above most likely explains the reason why I strongly believe we must protect the independent contractor model. This is the model that launched so many of our businesses into what they are today. Protecting the Independent Contractor model is like protecting the American Dream. The California Trucking Association recognizes this as well and has taken the lead in advocating and defending the Independent Contractor model.

CTA formed an Independent Contractor Task Force many years ago. This task force is made up of carrier members that are committed to protecting the I/C model. This is an active group as there is no shortage of issues to discuss. Everything from attempts by the ports to force all drivers to be employee drivers to the State of California's Department of Labor Standard Enforcements (DLSE) incorrect use of the rules to review classification issues. The leadership of this task force is in the very capable hands of Past President Mike Yadon who successfully leads the members through the never ending attacks on the Independent Contractor segment of our industry.



A result of this task force is the initiation of a lawsuit filed by the CTA to fight the misuse of the DLSE's Bearman Hearing procedures. To fund this legal battle, carrier members generously contributed to the litigation fund so that we could hire a first class legal team and see this case through to the end. These members, who are all equally passionate about protecting the I/C model, realize that there are times to talk and times to fight. Recently, we won a major victory which will require the State of California to produce the documents that we are entitled to in order to properly prepare our case.

Collectively, we are strong in numbers whereas alone we are limited in our ability to push back. This is exactly why membership in the California Trucking Association is so important. We are a diverse group of trucking companies that find common ground on so many topics. The fact that so many of our members began as a small family business and grew from one truck into what they are today is what binds us in this fight. We all recognize that our Independent Contractors choose this path versus becoming an employee driver and we will work to preserve this right. We will not give up in protecting this very important segment of our industry, we will not give in on these men and women pursuing the American Dream of owning their own business and we will continue to fight the battles that are ahead.



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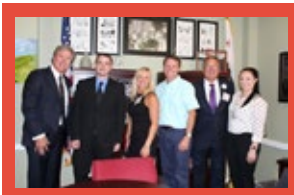
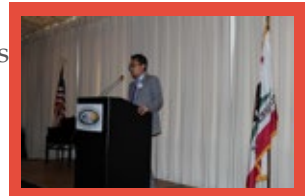


Register for 2018 California Trucking Day The Sawyer Hotel - Sacramento May 8, 2018



Attend Sessions on Legislation and Policy Issues

Trucking Day begins in the morning at The Sawyer Hotel with presentations on pending legislation and policy issues important to California's trucking industry. Hear from key elected officials and respected political insiders.

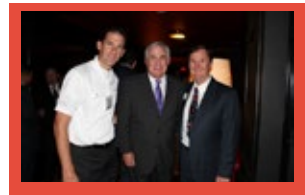


Meet with Your Elected Officials at the Capitol

Before meeting with elected officials and their staff, you will be given the tools to successfully navigate legislative meetings. Talking points and topics to be discussed in your meetings will be reviewed. You will meet with legislators and their staff in small groups with a group leader who has experience educating and interacting with legislators.

Interact with Legislators at an Evening Reception

Immediately following the meetings, you will be treated to a hosted reception at The Sawyer Hotel where you can further interact with the elected officials that you met during your capitol visits. Drinks and hors'd'oeuvres will be served.



Sponsorship opportunities are available. Companies who contribute will be recognized throughout the event. If you are interested in providing a sponsorship, contact Matt Roman at 916-373-3570 or mroman@caltrux.org.

Register online at www.caltrux.org/california-trucking-day/

Exciting Changes Coming to All CTA Members

Exciting changes are on the horizon for CTA in 2018, and these changes will ensure that CTA becomes an even greater resource to you, our valued members. We used the results of the CTA carrier member survey conducted in the fall of 2017, as a guide. We asked CTA members about our strengths and weaknesses, what you want, and what you need the most from CTA to ensure your success and the success of the trucking industry. We listened carefully, and CTA will be making significant changes in the months ahead. More details are coming, but in the meantime, here are some highlights:

- CTA will launch webinar and video updates on regulatory issues and CTA's lobbying activities. We know from our member survey that the work CTA does to support the trucking industry is of paramount importance to members. To keep you abreast of key issues and CTA's involvement with them, our Government Affairs team and leadership will be providing "CTA in Action: Legislative & Regulatory Updates" webinars and video updates starting the first quarter of 2018 at no charge to CTA members. More details will be forthcoming.
- Caltrux magazine will devote more content to regulatory and legislative issues and activities as well. A newly-designed format has been put in place based on member feedback about the content and information which is most valuable to members. Naylor Association Solutions, North America's prominent media partner for associations, has been selected to partner with us on the publishing of Caltrux, amplifying CTA's position as the leading advocate and voice in the California motor carrier industry. The frequency of Caltrux has transitioned to bi-monthly, with the webinars and video updates mentioned above providing a deeper level of detail on the issues that matter most to our members, in a more



Dana Brooks, CTA Vice President of Membership & Business Development

nimble and flexible format than solely relying on Caltrux.

- Getting the next generation of trucking professionals involved by starting a Young Professional Program. The program is designed to benefit both the young professional and their company. The program will help employees deepen their leadership skills, expand their awareness of issues and challenges facing the California trucking industry, allow them the opportunity to network with fellow industry leaders, and give them access to educational and professional resources.
- The first CTA Leadership Academy was a tremendous success. We will be holding the next CTA Leadership Academy November 8-9 in Irvine, CA. The program fosters upcoming leaders within your organization with the skills to become the most effective leaders possible. The program is also a great opportunity to strengthen your own leadership skills.
- We listened to you and have increased our vehicle registration offerings to include: IRP, 2290 Tax Forms, and VIN verification services. We will continue to offer our current vehicle registration services (new or replacement titles, new registrations or renewals, transfer of ownership, replacement stickers, PTI – Permanent Trailer Identification, PYR – Partial Year Registration etc.)
- Plans are in the works to implement a "Small and Medium Fleet Services" Program to meet the distinct training and support needs of this important segment of CTA's membership base. More details will be forthcoming. We will continue our commitment to all CTA members in all categories of fleet size.
- CTA is preparing changes related to training, operations, and driver recruitment needs of our members and developing new offerings to support them.

It's an exciting time to be a member of CTA. This new and improved path our association is taking would have never been possible without the valuable feedback shared by our members. We are grateful for each and every CTA member and look forward to becoming an even more vital resource to all of our members in 2018.

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Court Rules in CTA's Favor in Lawsuit Against CARB

The 5th Appellate District of the California State Appeals Court released their decision in John Lawson Rock and Oil & CTA's lawsuit against CARB. The Court ruled in our favor, finding that CARB erred in both the required environmental 'and' economic analyses which accompanied their rollback & amendments of the Truck and Bus Rule. The ruling was decisive, with the Court stating, "If the Board's proposed regulatory amendments placed the state's thumb on the scale for one group of in-state businesses over another, it needed to consider that impact."

Because of the major implications for the requirements to analyze economic impact of state regulations, Lawson and CTA were joined by this list of business organizations which filed Amicus Briefs in support of the Lawson/CTA lawsuit during this most recent round in our legal battle against CARB: Pacific Merchant Shipping Association, the

California Manufacturers and Technology Association, the California Chamber of Commerce, the California Independent Oil Marketers Association, the California Professional Association of Specialty Contractors, the California Retailers Association, Consumer Specialty Products Association, and the National Elevator Industry, Inc.

This appellate court decision marks a major victory for CTA, and California business overall. We will provide further updates about how CARB intends to comply with the court order. Our sincere thanks to those CTA members who contributed to this litigation effort and, most of all, our thanks to Mr. John Lawson.

Further updates to follow as things move forward.

Welcome New Members

December 2017

Biorem Energy, LLC

Mark Terry

mark@bioremenenergy.com

(208) 233-2515

FleetCare International Inc.

Jim Stephens

jstephens@fleetcareinternational.com

(209) 273-0551

Allen Distribution

Mike Egbert

megbert@allendistribution.com

(717) 258-3149

Netradyne

Matt Drake

matt.drake@netradyne.com

(858) 275-2190

1MC Logistics, LLC

James Meyers

jmeyer@1mclogistics.com

(844) 416-2564

January 2018

Jetspeed, Inc.

Chris Hasty

chris@jetspeedinc.com

(714) 335-0969

CoachWest Transportation, Inc.

Jay Real

jay@coachwest.com

(310) 609-2002

CIMC Intermodal Equipment

Missy Pinksaw

missy@cimc-ie.com

(562) 904-8600

Louis Rivera Trucking Co. Inc.

Judie Rivera

riveratrucking1@aol.com

(209) 889-2725

South Coast Petroleum Transport Inc.

Jose Garcia

kgarcia@southcoasttransport.com

(951) 447-6525

SideSkirt Ads, Inc.

Jim Ruschman

jjmr@sideskirtads.com

(562) 524-2065

Kleinschmidt

Matt Semenza

matt@kleinschmidt.com

(847) 945-1000

Lamb Fuels, Inc.

Jeff Lisowski

jeff@lambfuels.com

(619) 777-9080

Amen Investment Enterprises, Inc. dba Business

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Ability Tri-Modal Marks 70 Years as Member



The team from Ability Tri-Modal flank a photo of the late Josh Owen with a plaque recognizing their membership milestone of 70 years Jan. 11.

Calvada Sales Recognized for 25 Year Membership



Chris Lukondi and Rich Orr of Calada Sales Co. recently received a 25-year Membership Milestone plaque.

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KKW Trucking Celebrates 4-Year Association with B.R.A.K.E.S. Program

On the weekend of December 16-17, KKW Trucking was again out with the B.R.A.K.E.S. Teen Pro-Active Driving School, teaching and informing the general public on how to safely navigate around trucks.

The B.R.A.K.E.S. program was started by Doug Herbert, after his 2 sons were killed in an automobile accident, in 2008. He vowed to not let another young driver die, due to inexperience. KKW Trucking was contacted initially by Matt Reilly, in 2013, as he wanted to add a module to their program, "Knowing the blind spots of a tractor trailer, and driving safely with trucks." As the teen drivers are going through their course, we have the parents get up close and personal with the trucks and trailers.

There is a truck and trailer, the No Zone trailer, parked with cars on either side of it, in the blind spots of the driver. The participants are invited to look around the truck, to see where the cars are, and then sit in the driver's seat, and experience the blind spots for themselves, a chance to see what they can't see. It is amazing to see the expressions on their faces, when they are in the seat, doing what our drivers do, day in, and day out.

There is also a truck and trailer available. With this unit, we take the parents for a drive around the parking lot. General facts are given to them, 70' long, bumper to bumper, and an empty weight of 35,000 lbs, for the empty combination. The



drive consists of examples of turns, the trailer off tracking in a turn, acceleration and deceleration, and how the blind spots are exaggerated when the truck is in a turn. This is also a chance to talk about the safety advancements, hours of service and regulations, and the technology integrated in to the trucks and trailers. This is also an eye opening moment, showing the skills as to what it takes to be a commercial driver. This weekend, roughly 180 parents took advantage of this opportunity.

In addition to the KKW equipment, we would also like to thank Bill Day and TEC Equipment, for furnishing a 2018 Volvo 780 Sleeper for the parent rides.

For additional information on the B.R.A.K.E.S. Teen Pro-Active Driving School, visit www.PutOnTheBRAKES.org.



2018 Driver of the Month/Year Awards Program

Do you have drivers that are committed to highway safety? Do you know someone that deserves to be recognized for their safe driving record?

It's time to nominate your most valuable commodity - safe drivers, for the Driver of the Month/Driver of the Year program.

Applications DUE Friday, May 25

Applications and Sponsorship information are available on our website:

www.caltrux.org/driver-of-the-monthyear-awards

Please contact Nicole Toms, CTA Events Coordinator, for more information at ntoms@caltrux.org or (916) 373-3558.



FMCSA Publishes Alternative Cargo Securement Requirements for Agriculture

Since 2006, CTA has led a coalition of agricultural stakeholders on finalizing securement processes for the transportation of agricultural commodities. This was in response to the general securement rules that were published in 2006, that the trucking industry identified as problematic for haulers of certain agricultural commodities.

CTA, ATA's Agricultural Food Transporters Conference and other agricultural stakeholders worked with the California Highway Patrol and the Federal Motor Carriers Safety Administration to find alternative methods for tying down specialty agricultural products such as cotton bales, tomato tubs, etc.

Project work included testing the older methods versus newer methods which was accomplished at the CHP's Academy in West Sacramento. The testing and research clearly showed the previous and alternative methods secured the cargo much better than using methods from the general cargo securement rules.

Since the testing was conducted, CHP has granted CTA the current exemption that AG haulers operate under while the FMCSA was reviewing the testing information. CTA, AFTC and others have been working with FMCSA to finalize and publish these new rules to ensure our specialty ag products are properly secured not only in California, but all over the nation.

For more information contact Eric Sauer at esauer@caltrux.org.

Job Killer Bill Opposed by CTA Held in Appropriations Committee

Last year, we briefed the membership on a bill introduced by Assemblymember Lorena Gonzalez Fletcher, AB 5. AB 5 would have mandated employers with as few as 10 employees to offer hours of work that become available to existing employees before hiring a new employee, temporary employee or contractor.

CTA worked hand in hand with the California Chamber of Commerce, who labeled the bill a Job Killer, along with a coalition of over 100 business and trade associations to educate Assemblymembers about the dangers of enacting a bill that would limit an employers' ability to effectively manage their workforce to address both consumer and employee requests. In addition, AB 5 would have subjected employers to costly fines and multiple avenues of litigation for technical violations that would not result in any harm to an employee.

Because of this lobbying effort from CTA and the rest of the business community, AB 5 was held in Assembly Appropriations today, marking a rare win for business in Sacramento.

As always, we want to thank our members who reached out to Legislators and their staff to express their concern over this legislation. If you have any questions, please feel free to email Matt Roman at mroman@caltrux.org.



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CTA Storm Water Compliance Group

CTA Members receive support that saves time and money.

There are approximately 210 active lawsuits in California related to storm water permit violations ranging from exceedances in sampling results to lack of permit coverage. With the immediate availability of storm water data to the public through the Storm Water Multiple Application & Report Tracking System (SMARTS) Database, 3rd party environmental groups have begun to gather this data and target industrial facilities for lawsuits. These lawsuits can be very costly for facilities and will likely result in attorney fees and installation of engineered treatment systems.

CTA Members that operate transportation facilities are encouraged to join the CTA Storm Water Compliance Group (CTACG). Members of the CTACG receive a range of benefits to assist in developing and implementing effective storm water programs from the ground up. Don't fall victim to expensive litigation. Let the CTACG help your facility with navigating the complex world of storm water regulations and compliance.

NES has over 25 years of experience tailoring our services to assist with navigating California's environmental compliance and training regulations.



For more information on joining CTACG
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Air Brakes and Acronyms at the DMV

By Christoff Barfield, Gardena CDTA Manager

Acronyms are a particular specialty of the CA DMV – or California Department of Motor Vehicles, to be exact.

When it comes to prospective commercial drivers, the most important acronym might be C-O-L-A-S, which corresponds to the five segments of the air brakes check portion of the vehicle inspection. This is one of the most challenging aspects of the entire Commercial Driver License Skills Test, as it requires applicants to both verbalize knowledge of acceptable testing parameters while physically performing and verbalizing the results of an inspection of the air brake system on their vehicle.

Because of its critical nature to the skills test, the DMV wants to highlight the different segments of the air brakes check, as well as some common errors.

C is for Cut In: This test identifies the point at which the governor allows the compressor to build up air pressure after repeated use of the brakes, avoiding dangerously low pressure. This is checked by slowly depleting air through application of the brake, and watching when the governor “cuts in” and the air gauge needle begins to rise. A common mistake is rapidly fanning the brake without waiting between pumps, making it impossible to determine when the Cut In actually occurred.

O is for Cut Out: This test measures the maximum air pressure before the governor stops supplying air, avoiding uncontrolled pressure buildup. The goal is to identify when the needle stops rising, indicating that Cut Out has occurred. Common errors include attempting to perform the test while the needle is already stationary, or indicating that Cut Out has occurred because the sound from the air dryer (spitter valve) is heard.

L is for Low Air Warning: All vehicles with air brakes must be equipped with a low air warning device – an audible alarm, a light, or both – to alert the driver of low air pressure. This test causes the low air warning to activate through repeated application of the brake, and identifies the pounds per square inch (PSI) at which this occurs. Common mistakes include not having the ignition key in the “on” position, or continuing to fan

the brake after the warning has activated.

A is for Applied Leakage Test: This checks for air loss during a one-minute period of continuous brake application, which would alert the driver of a dangerous leak. Common errors include not waiting to let the air pressure gauge “settle” before beginning the timed session, failing to release all parking brakes or not having sufficient air pressure before starting the test, and leaving the motor running.

S is for Spring Brakes: These act as emergency brakes on air brakes-equipped vehicles, and activate automatically when air pressure reaches dangerously low levels. Also referred to as a “pop out” test, this determines what PSI the spring brakes will activate after depleting the air pressure by fanning the brakes continuously. A common mistake includes not releasing the parking brakes prior to starting the test.

It is important to note that for all of the C-O-L-A-S segments, it is the applicant’s responsibility to not only physically perform the test and note the results to the DMV examiner, but also to verbalize the acceptable parameters for each test as indicated in Chapter 5 of the California Commercial Driver Handbook. Failure to verbalize the correct parameters is one of the most common reasons drivers fail the air brakes check.

Remember, this all takes place in the same vehicle the applicant brings to the test. All vehicles are different, and the one being tested might have different settings than the one on which the applicant practiced.

It is also important to note the order of the tests is entirely up to the applicant. This article addressed the tests in the same order of the acronym, but they do not have to be performed in that sequence.

C-O-L-A-S could just as easily be L-O-C-A-S.

However you want to do it, good luck and safe driving!

Article provided by Department of Motor Vehicles. The views expressed in this article reflect the views of the author and do not necessarily reflect the views of the California Trucking Association.

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Individuals Beware: California Court of Appeal Clarifies Definition of Alter Ego And Joint Employer

Many small business owners have relied upon the perceived protections of incorporation to avoid personal liability for employee related claims. The California Court of Appeal recently issued an opinion on this issue in *Turman v. Superior Court* (certified for publication 11/29/17), and in it sent a clear warning: Beware of the joint employer and alter ego theories that can, and often do, remove the desired corporate shield.

In *Turman*, Arthur Parent was the president, sole shareholder and director of a restaurant that he incorporated as Koji's Japan, Inc., as well as the president, sole shareholder and director of A.J. Parent Company, Inc. Mr. Parent was sued as an individual by his former restaurant employees for wage and hour violations alleging that he was a joint employer with Koji's, and that Mr. Parent and A.J. Parent Company were alter egos of Koji's. Although the trial court rejected both legal theories on appeal, the higher court determined that the trial court had misapplied the legal standards when scrutinizing the corporate entity.

With regard to the alter ego doctrine, the appellate court concluded that two requirements must be met to invoke the alter ego doctrine: (1) unity of interest between the corporation and its owner such that in reality no separate ownership exists and; (2) an inequitable result if the alleged wrongful conduct is treated as that of the corporation alone. The *Turman* court specifically stated that the corporate entity should be ignored and the acts of the corporation should be deemed the acts of the individual controlling the corporation where the corporate form is in some way used to accomplish a wrongful purpose; the wronged party need not prove actual wrongful intent at the time of formation.

With regard to the joint employer doctrine, the higher court

reminded closely held corporations that the three-part definition of employer as set forth by the California Supreme Court in *Martinez v. Combs* (2010) 49 Cal.4th 35, is still the controlling law: (1) any person who exercises control over wages, hours or working conditions of another; (2) person who suffers, or permits another to work; and (3) any person who engages another. The appellate court specifically disavowed the trial court's conclusion that where a corporate agent acts within the scope of his agency, no joint employment relationship exists.

Turman highlights the necessity for closely held corporations to be ever vigilant in complying with the corporate filing requirements and following the specific by-laws set forth at the time of incorporation. Although such compliance certainly does not guarantee that an allegation of alter ego and/or joint employer will not allow an attack on individual assets, it can at least provide a valuable defense where necessary. Both alter ego and joint employment issues often present challenging, fact specific analysis. Ferber Law has the legal expertise to assist employers work through this maze to provide accurate and result-oriented advice.

DISCLAIMER: Because of the generality of this update, the information provided herein may not be applicable in all situations and should not be acted upon without specific legal advice based on particular situations.

Article provided by Ferber Law CTA's Premier Circle Club & Legal Partner. For more information about the Legal Resource Center and Ferber Law, visit <http://www.caltrux.org/legal-resource-center.html>. The views expressed in this article reflect the views of the author and do not necessarily reflect the views of the California Trucking Association.

PERMANENT FLEET REGISTRATION (PFR) FOR FLEETS WITH 25 TRUCKS OR MORE

This program is designed for owners of large vehicle fleets to maintain their vehicle registration.

Registering your fleet through CTA's PFR program will get you:

- Staff ready to assist you Monday-Friday, 8:30 am to 5:00 pm.
- Personal Account Manager to keep you up to date
- Monthly notifications of upcoming renewals

When you use CTA's PFR services, instead of a yearly registration sticker, you will receive a PFR sticker for the plate and a permanent registration card with month of expiration. CVRA weight decals and stickers are also included if applicable.

PFR registrations remain valid as long as vehicles are owned or leased to the fleet owner and are currently registered.

Contact:
Tina Ferguson
(916) 373-3525
tferguson@caltrux.org
www.caltrux.org/vehicle-registration-title/



2018 Truck Driving Championships



Southern Regional - April 21
Northern Regional - May 19
State Finals - May 20

The Truck Driving Championships are organized to recognize and promote safe driving and professionalism in the transportation industry. This competitive event is designed to give drivers a chance to test their job skills under standardized conditions using vehicles that are the tools of their trade. Truck Driving Championships afford a safe, accurate check of the driver's ability to handle his/her unit in close quarters.

Applications and Sponsorship information are available on our website:

www.caltrux.org/truck-driving-championships

**Please contact Nicole Toms, CTA Events Coordinator,
for more information at
ntoms@caltrux.org or (916) 373-3558.**

Scenes From the Board of Directors Meeting



Jon Cramer promotes CARGO PAC during CTA's Board of Directors Meeting.



CTA's 2017 Chairman Mike Yadon leads his final Board of Directors meeting.



CTA members attending the Board of Directors meeting during the AMC.



CTA Past President Bob Ramorino addresses members.



CTA Past President Gus Osterkamp makes a point during the Board of Directors meeting.



CTA 2017 Chairman of the Board Mike Yadon (right) hands the gavel over to Doug Britton, the 2018 Chairman.

BOARD OF DIRECTORS 2018

OFFICERS

Chairperson of the Board (c)	Doug Britton
President (d)	Lynnette Brown
First Vice President (k)	Joe Giammona
Treasurer (k)	Greg Dubuque
Vice President (k)	Jason Altnow
Vice President (k)	Ron Faulkner
Vice President (k)	Christopher Northrup
Secretary (k)	Alex Gilmete

CONFERENCE CHAIRPERSONS (a)

Intermodal (North)	Peter Schneider
Intermodal (South)	Robert Loya
Truckload Carriers	Jose Ortega

ALLIED CONFERENCE (a)

Statewide Chairperson	Garrett Schmenk
Northern Chairperson	Open
Southern Chairperson	Rick Goodman
Additional Director (1)	Sheryl Lewis
Additional Director (2)	Mark Wolnisty
Immediate Past Chairperson	Mike Munoz

ACTIVE PAST PRESIDENTS (e)

John Abate
Richard Bartolic
Scott Blevins
Doug Britton
Pat Clay
Randy Clifford
Dick Coyle
Dennis Firestone
Tim Fortier
Armando Freire
Al Garcia
Rob Goliti
Val Liese
Bob Massman
Joe Nieves
Al Nunes
Gus Osterkamp
Robert Ramorino
Ed Rocha
Bill Smerber
George Smith
Joel "Bud" Wallace
Denny Wyatt
Mike Yadon

POLICY/COMMITTEE CHAIRPERSONS (i)

Audit	Joe Giammona
Bylaws	Robert Ramorino
Environmental	Mike Munoz
Highway	James Slater
Kingpin	Tom Powell
Membership Services	Christopher Northrup
Safety	Alex Gilmete

BYLAWS & POLICY COMM (j)

Christina Deluca
Bruce Mac Rae
Evan Oneto
Jay Johnson
Jon Cramer

CTA Staff-CEO (h)

Shawn Yadon

GEOGRAPHICAL UNITS

Bay Area (4)

Patrick Donnelly,(CP)
Teresa Dias
Derek Myers
Richard Turri

Central Coast (3)

Lindamar Morehouse, (CP)
Don Nielsen

Central Valley (4)

Jose Ortega, (CP)
Chuck Estabrook
Lee Howard
Tom Powell
Kern (3)
Roy Peters, (CP)
Stacy Knight
Tom Royal

Los Angeles/Orange (7)

Ron Guss,(CP)
Bill Day
Linda de Ambrosio
Matt Schrap
David Hagen

Sacramento (4)

Tanner Fornesi, (CP)
Brad Beeuwsaert
James Slater
Steve Lujan

San Bernardino/Riverside (3)

Tiffany Leal, (CP)
Jose Sanchez
Tim Pollock
San Diego (3)
Cy Mellet, (CP)
Theresa Brown
Jovan Mata

San Joaquin (4)

Colby Bell, (CP)
Glenn Richardson
Anthony Teresi
Mark Villines

Sierra Cascade (2)

Tom King, (CP)
Al Shufelberger

MEMBER PARTICIPATION

San Bernardino/Riverside Unit



The Unit presented a check Feb. 20 to The Children's Fund from monies raised at the unit's Annual Truckers Rally for Kids motorcycle poker ride. Devon Ades, Jose Sanchez, Val Liese, Ron Whalen, Jim Brown and Bill Smerber represented the Unit.



The room at the the Holiday Inn in Ontario was at capacity Feb. 21 as the unit held its first meeting of the year. Andy Black from EROAD gave an ELD presentation and CHP Officer Nelson gave an enforcement update with full enforcement beginning April 1.

LA/Orange Unit



CTA Senior Vice President Eric Sauer gave the LA/Orange Unit members a recap on some of the hot topics discussed at the recent Annual Management Conference.

Below: A full crowd was on hand for the meeting.





Why is Jon Cramer of CFL, Inc and Certified Freight Logistics, Inc. Smiling?


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Jon Cramer, Vice President, CEO
CFL, Inc. & Certified Freight Logistics, Inc.
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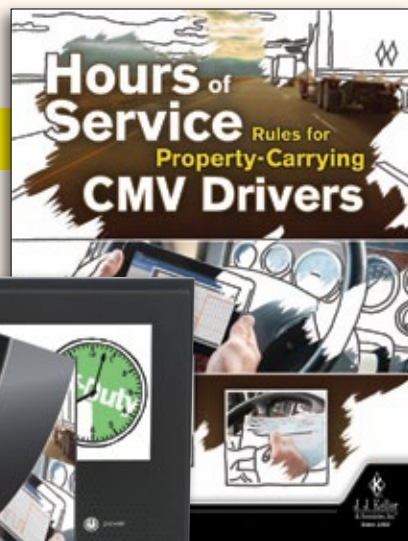
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CTA SEMINARS

March 2018

These seminars will be held March 13-23 at CTA Headquarters, 4148 E. Commerce Way, Sacramento 95834 and at JJT Logistics, 1040 E. Belmont St., Ontario, CA 91761.

DOT A - Z Mini Course

March 13 in Sacramento only
8:00 a.m. - 5:00 p.m.

CTA Members: \$449/person • Non-Members : \$549/person
DOT A-Z MINI COURSE is a comprehensive overview of DOT regulations for interstate movement. Covers what is required in a D/Q file, requirements for Drug and Alcohol, Federal Hours of Service and Vehicle Maintenance. Review how Federal regulations differ from California Regulations. (Specific book required for class, find more information online.)

Sailing Through Your BIT

March 14 in Sacramento & Ontario
8:00 a.m. - 12:00 p.m.

CTA Members: \$149/person • Non-Members : \$249/person
SAILING THROUGH YOUR BIT is a comprehensive training seminar that will assist companies with understanding and preparing for BIT audits. The seminar includes a BIT Kit and provides a complete overview of the basis inspection process for terminals.

Drug and Alcohol Supervisor Reasonable Suspicion Training

March 14 in Sacramento and Ontario
1:00 p.m. - 4:30 p.m.

CTA Members: \$129/person • Non-Members : \$229/person
DRUG & ALCOHOL SUPERVISOR REASONABLE SUSPICION TRAINING is customized for employees who supervise those involved in a safety-sensitive position, and are required to have a minimum of two hours of training in recognizing signs of substance abuse.

Hazmat Certification

March 15 in Sacramento and Ontario
8:00 a.m. - 12:30 p.m.

CTA Members: \$149/person • Non-Members : \$249/person
HAZMAT CERTIFICATION is hazardous material handling and certification for shippers, transporters and handlers. This basic course should be mandatory for all employees who are involved with hazardous materials. Employers must ensure that each employee is trained initially within 90 days of employment and recertified every 36 months. We will cover general requirements, hazmat tables, shipping papers, packaging, marking and labeling, placarding, loading, emergency response and security. (Specific books required for class, find more information online.)

FMCSR Title 49 CFR Overview

March 15 in Ontario only
1:00 p.m. - 4:30 p.m.

CTA Members: \$149/person • Non-Members : \$249/person
FMCSR TITLE 49 CFR OVERVIEW is an overview on Federal Motor Carrier Safety Regulations, with emphasis on Controlled Substance and Alcohol Testing (Parts 40 & 382); CDL Standards and Requirements (Part 383); General Regulations (Part 390); Driver Qualifications and files (Part 391) and Driving of Commercial Motor Vehicles (Part 392).

How to do a proper 90 day/DOT "Annual" Inspection

March 16, Sacramento only
8:00 a.m. - 4:00 p.m.

CTA Members: \$449/person • Non-Members : \$549/person
HOW TO DO A PROPER 90 DAY/DOT "ANNUAL" INSPECTION will teach students the proper paperwork that must be maintained for the required inspections. Review inspector/brake inspector qualifications. Provide Hands on Training to prepare for doing a proper 90 day/DOT Annual inspection. (Specific book required for class, find more information online.)

CTA & NATMI Present Certified Driver Trainer Program

March 21-23

CTA Headquarters
4148 E. Commerce Way
Sacramento, CA 95834

Full certification, \$900

Courses held March 21-22, Exam held March 23

CTA Members: \$480/person • Non-Members : \$580/person

CTA SEMINAR INFORMATION

The California Trucking Association provides comprehensive seminars to members. It can be difficult to navigate the complex State and Federal regulations of the trucking industry. Invest in training and allow our certified trainers to help you and your company, understand complex regulations, stay in compliance, and thrive in a highly competitive industry.

To see detailed information and to register online, go to www.caltrux.org/safety-compliance-seminars. For questions and assistance, contact Marcia Woolworth at (916) 373-3540 or mwoolworth@caltrux.org.

ALL TRAINING DATES AND LOCATIONS ARE SUBJECT TO CHANGE.

THERE WILL BE NO REFUNDS MADE FOR NO-SHOWS.

For more information about CTA seminars and training and to register online, go to www.caltrux.org/safety-compliance-seminars.



Register for 2018 Safety & Compliance Seminars

SEMINARS AVAILABLE

Seminars are conducted in Northern and Southern California by certified trainers.

Certified Driver Training Program
CSS & CDS Fleet Safety Courses
DOT A-Z Mini Course
Drug & Alcohol Supervisor
Reasonable Suspicion
FMCSA Title 49 CFR Overview
HazMat
How To Do Proper 90 Day/DOT
Annual Inspection
Managing/Maintaining a Safety &
Compliance Program
Safety & DOT Compliance Series
Sailing Through Your BIT

ABOUT SEMINARS

The California Trucking Association provides comprehensive seminars to members. Invest in safety training and allow our certified trainers to help you and your company understand complex regulations, stay in compliance, and thrive in a highly competitive industry.

WE CAN COME TO YOU

CTA also offers private consultations to make sure your company is in compliance. Contact Marcia Woolworth at 916-373-3540 or mwoolworth@caltrux.org for questions on private consultations.

www.caltrux.org/safety-compliance-seminars/

www.caltrux.org



Join the CTA Young Professional Taskforce



How You Benefit from Joining the YPP Taskforce

- Opportunity to employ leadership strategies and increase leadership skills.
- Expanded awareness of issues and challenges facing the California trucking industry.
- Ability to articulate a vision for the trucking community and translate that vision into action.
- Networking with fellow industry community leaders on a personal and professional level.
- Gain education and get access to professional resources.

How Your Organization Benefits

- Retention of employees with deepened leadership capabilities and a greater understanding of how to maximize trucking industry engagement
- Opportunity to showcase your organization's involvement in the premier leadership program for the California trucking industry.
- Rewards of networking with a diverse group of trucking industry leaders, representing more than 1500 companies.
- Visible commitment to be a leader in the California trucking industry.

If you are interesting in joining the taskforce or have an employee who is interested in joining, contact Heather Ward at 916-373-3543 or hward@caltrux.org

Truckers' United Fraternity of Super Offspring of the Boss Scholarship Application

For the school year beginning fall 2018



Completed applications must be received by **5:00 p.m. Monday, April 2, 2018**.
We reserve the right to disregard incomplete or late applications.

Mail to:

Truckers United Fraternity of Super Offspring of the Boss
California Trucking Association
4148 East Commerce Way
Sacramento, CA 95834

Please complete the following (type or print clearly):

Applicant's Name: _____ Telephone #: _____

Address: _____

City/State/Zip: _____

Trucking Industry Sponsor: _____

Address: _____

City/State/Zip: _____

Sponsor's Contact Name: _____ Telephone #: _____

Intended College: _____

Address: _____

City/State/Zip: _____

Student Profile (Select one)

- ☐ High school graduating senior
☐ Continuing student
☐ Re-entry student

SELECTION I. Criteria

- A. Applicant must be sponsored by an individual or company engaged in transporting property by motor vehicle on the public highways, or engaged in an allied or related industry.
- B. Scholarship funds may be used for an approved college, university or vocational education.
- C. Scholarship funds will be distributed through the educational institution and may be used for tuition, books and supplies, lab and/or other fees.
- D. Applicant must be a high-school graduating senior or beyond, who is college or vocational school bound, or currently enrolled in college or vocational school.

CONTINUED ON NEXT PAGE

Instructions (attach additional pages as needed)

Selection will be determined on the basis of the applicant's school transcripts, his/her responses to a series of questions and short essays, and the required recommendations.

IMPORTANT

All applications must include a color photograph, which will not be returned. You may e-mail a "digital file" photo to ntoms@caltrux.org. Photos will be used for publicity only, and will be removed from the applications prior to judging.

SECTION II. Academics

- A. Attach copies of high school or college transcriptions from all schools attended.
B. If in school, current cumulative G.P.A. If not, last grade completed and G.P.A. _____
C. Describe any academic honors or awards received: _____

SECTION III. School and Community Involvement

- A. Describe your involvement in any leadership, athletic or extra-curricular school activities: _____
B. Describe your involvement in any community, church or other organizations: _____

SECTION IV. Recommendations

Applicants must submit three (3) letters of recommendation (we recommend that the recommendations come from school, employment and personal sources).

SECTION V. Two Essays

- A. **Essay One:** In 250 words or less, tell us something about yourself, why you are deserving of this scholarship, where you wish to attend school and why.

Essay Two: Recently, President Trump used the Trucking Industry as a back drop to introduce his new tax plan. In response to that event American Trucking Association President Chris Spear made the following statement:

"By easing the tax burden on the truckers that literally move our economy, Congress will enable us to invest in our employees, equipment and the growth of our companies. Higher tax rates mean higher transportation costs which make everyday goods more expensive – hurting lower-income Americans the most. By contrast, the benefits of lowered rates will reverberate up and down the supply chain, from the manufacturer to the small business and individual household."

In 500 to 1000 words, discuss the special roll that trucking plays in America, whether it be the economy, our workers or the everyday life of Americans.

SECTION VI. Certification

I certify that I have considered each question carefully, and that my statements are true and complete to the best of my knowledge. Further, I understand that this scholarship will not be considered if any information is found to be incomplete, inaccurate or late.

Applicant's signature: _____ Date: _____

Questions or comments should be directed to Nicole Toms at (916) 373-3558.



Why are the leaders of the CTA choosing the CTA Workers' Compensation Discount Programs?



"We are confident in the CTA's endorsement of BHHC, and they've been really pro-active with their risk management. We are proud to be supporting our association by choosing a CTA program partner, and I hope your company will, too."



Doug Britton
Britton Trucking Co., Inc.



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Liberty Linehaul West, Inc.

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MEMBERSHIP MILESTONES

Below are CTA members celebrating a "membership milestone" in March and April. Listed are the company names and their join date. Please reach out and congratulate these members for their dedication to the transportation industry.

MARCH

5 - 10 Years

Carrier Logistics, Inc., 03/01/2012
NFP CA Insurance Services, Inc., 03/01/2012
Oakland Packaging & Supply, 03/01/2012
American Truckers Legal Association, 03/01/2011
Gamino & Associates, 03/01/2011
Old Dominion Freight Line, Inc., 03/01/2011
Touch Tel Corp., 03/01/2011
Western Buyers, 03/01/2011
Western Merchandise Express, Inc., 03/01/2011
CNK Translog Consulting, 03/01/2010
FleetServ, 03/01/2010
Pacific Petroleum CA, Inc., 03/01/2010
All Seasons Hay Co., 03/01/2009
CTA Print & Digital Co-op, 03/01/2009
Johnson Matthey Catalysts, 03/01/2009
Leonard's Express, Inc., 03/01/2009
Orozco Transportation, Inc., 03/01/2009
American Crane Rental, Inc., 03/01/2008
Centerline Drivers, LLC, 03/01/2008
PLM Trailer Leasing, 03/01/2008
System Transport, 03/01/2008
BBSI - Barrett Business Services, Inc., 03/01/2007
CornerStone Staffing Solutions, Inc., 03/01/2007
CVS/Pharmacy, 03/01/2007
Golden Empire Fleet Service, 03/01/2007
Jason Proctor Transportation, Inc., 03/01/2007

11 - 19 Years

Phibro-Tech, Inc., 03/01/2006
Scopelitis, Garvin, Light, Hanson & Feary, LLP, 03/01/2006
Sierra Nevada Brewing Co., 03/01/2006
SYSCO Food Services of Riverside, Inc., 03/01/2006
Valero Refining Company - California, 03/01/2006
Yamko Truck Lines, 03/01/2006
Brock Express, Inc., 03/01/2005
Bud Line Trucking, Inc., 03/01/2005
Duraflame, Inc., 03/01/2005
Eel River Fuels, 03/01/2005
Golden Empire Towing, 03/01/2005
Qualex, Inc., 03/01/2005
Ramos Oil Company, Inc., 03/01/2005
California Highway Patrol, 03/02/2004
Kelly Freight Services, 03/01/2004
Semper Trucking, Inc., 03/01/2004
Trailer Resource, 03/01/2004
Crane Owners Association, 03/01/2003
KB Fowler Trucking, 03/01/2003
Nor-Cal Produce Transport, Inc., 03/01/2002
North Coast Mercantile Co., Inc., 03/01/2002
RJL Insurance Services, Inc., 03/01/2002
California Drug Testing Associates, 03/01/2001
DynoMaster, Inc., 03/01/2001
I.R.P., Inc. / Trainor Bookkeeping Service, 03/01/2001
Network Delivery Systems, 03/01/2001
Ritchie Bros. Auctioneers (America), Inc., 03/01/2001
Cascade Rock, 03/01/2000
The Image Pro, 03/01/2000
Pavement Recycling Systems, Inc., 03/01/2000
Kampschmidt Trucking, Inc., 03/01/1999
Metro Express, Inc., 03/15/1999
Tuff Boy Sales, Inc., 03/10/1999

Ace Hardware, 03/04/1998
Agri-Comm Express, Inc., 03/19/1998
Transport Equipment, 03/02/1998

20 - 25 Years

Artois Feed, Inc., 03/31/1997
Dave's Towing Service, 03/26/1997
M. Brocco & Sons, Inc., 03/28/1997
Merit Trucking Co., Inc. / Merit Transport, 03/19/1997
Miramar Transportation, Inc., 03/18/1997
Safeway, Inc., 03/10/1997
Burns Truck & Trailer, 03/15/1995
Cal-Valley Insurance Services, Inc., 03/20/1995
A & A Concrete Supply, Inc., 03/25/1993
Shasta Forest Products, Inc., 03/09/1993

26 Years

The Waggoners Trucking, 03/04/1991
West Marine Products, Inc., 03/22/1991

27 Years

Industrial Container Services, 03/22/1990
Southeastern California Conference, 03/09/1990

28 Years

Dole Fresh Fruit, 03/01/1989
Ozark Trucking, Inc., 03/03/1989

30 Years

Peterson Transport, 03/23/1987
Universal Warehouse Co., 03/24/1987

31 Years

W.H. Breshears, Inc., 03/05/1986

33 Years

Apex Logistics, LLC, 03/08/1984

34 Years

Guglielmetti Trucking, LLC, 03/11/1983

37 Years

Hank's Inc., DBA: Sun Express, 03/18/1980
Heitz Trucking, Inc., 03/14/1980
Shamrock Ranch Co., Livestock Tptn., 03/20/1980

40 Years

Quinn Power Systems, 03/21/1977

41 Years

American Battery Company, 03/30/1976

42 Years

Bill Amarel Trucking, Inc., 03/11/1975
Danny Herman Trucking, Inc., 03/28/1975
Delancey Street Moving & Tptn., 03/01/1975

43 Years

Lyons Transportation, 03/19/1974

46 Years

Lawson Drayage, Inc., 03/25/1971

52 Years

Hensell Materials, Inc., 03/12/1965

53 Years

Hanson, Bridgett, Marcus, Vlahos & Rudy, LLP, 03/04/1964

55 Years

Potigian Transfer, Inc., 03/06/1962

64 Years

Certified Freight Logistics, Inc., 03/01/1953

73 Years

JDL Corp., 03/01/1944

APRIL

5 - 10 Years

B & G Delivery System, Inc., 04/01/2012
East Bay Tire Co., 04/01/2012
Midwestern Insurance Alliance, LLC, 04/01/2012
Custom Freight Systems, Inc., 04/01/2011
Diesel Emissions Service, 04/01/2011
Atlas Pumping Service, 04/01/2010
DLT Fleet Services, Inc., 04/01/2010
Golden State Freight, Inc., 04/01/2010
Hardy Erich Brown & Wilson, 04/01/2010
South Bay Salt Works, 04/01/2010
T.G.S. Transportation, Inc., 04/01/2010
Coastal Trucking & Distribution, Inc., 04/01/2009
Continental Tire, 04/01/2009
Diesel Direct, 04/01/2009
Papich Construction Co., Inc., 04/01/2009
RoadEx America, Inc., 04/01/2009
National Truck Services Group, 04/01/2008
Premium Transportation Services, Inc., 04/01/2007

11 - 19 Years

Arthur D. Barnes, Inc., 04/01/2006
Beach Publishing Services, 04/01/2006
Custom Pak West, 04/01/2006
Gary Martin Trucking, Inc., 04/01/2006
Griffin Materials / Griffin Soil, 04/01/2006
PeopleNet, 04/01/2006
RJ Transportation, Inc., 04/01/2006
Western Tank Lines, Inc., 04/01/2006
KeHE Distributors, 04/01/2005
Ramsey Express Trucking, 04/01/2005
Redding Freightliner, 04/01/2005
St. John's Transport, 04/01/2005
Industrial Drayage, Inc., 04/01/2004
Pacific Pallet Exchange, Inc., 04/01/2004
Stevens Global Logistics, Inc., 04/01/2004
Vista Energy Transport, 04/01/2004
C. Renner Petroleum, Inc., 04/01/2003
Delreka Distributing, 04/01/2002
American Truck School, LLC, 04/01/2001
French Camp Transport, Inc., 04/01/2001
The Mahoney Group, 04/01/2001
SelecTrucks of Los Angeles, LLC, 04/01/2001
Summit CFS, Inc., 04/01/2001
Superior Tank Lines, 04/01/2001
TEC Equipment, 04/01/2001
Atech Logistics & Distribution, Inc., 04/01/2000
Douglas L. Myovich Trucking, Inc., 04/01/2000
Frito-Lay, 04/01/2000
High Mountain Transport, LLC, 04/01/2000
Palace Garage, Inc., 04/07/1998

20 - 25 Years

A.L. Powell, 04/16/1997
Shifflet Bros. Enterprises, Inc., 04/09/1997
Capitol Tarpaulin Company, 04/29/1996
SC Fuels, 04/18/1996
Bigge Crane and Rigging Co., 04/05/1995
Mid-Pacific Industries, Inc., 04/06/1995

Sierra Mountain Express, Inc., 04/18/1995
Best Logistics, Inc., 04/11/1994
R C P Block & Brick, Inc., 04/13/1994
V.I.P. Freight Systems, 04/06/1994
Chambers Logging Co., Inc., 04/30/1993
Gill Transport, LLC, 04/01/1993
Truck Renting and Leasing Association, 04/28/1993
Mission Produce, Inc., 04/17/1992
Sunset Pacific Transportation, Inc., 04/23/1992

26 Years

Alto Systems, Inc., 04/17/1991
Galway Trucking, Inc., 04/03/1991
Southwest Port Services, Inc., 04/12/1991
Timmerman Starlite Trucking, Inc., 04/18/1991

27 Years

Caltop Cooperative, Inc., 04/01/1990
Davis Waste Removal Co., Inc., 04/10/1990
San Jose Distribution Services, 04/06/1990

28 Years

Riverview International Trucks, Inc., 04/24/1989

29 Years

Savage Services Corporation, 04/01/1988
Tony's Express, Inc., 04/21/1988

30 Years

California Transport Enterprises, Inc., 04/09/1987
Mission Valley Ford Truck Sales, Inc., 04/29/1987
SSI/Fairfield Dairy Division, 04/28/1987
USA Services, Inc., 04/06/1987

36 Years

Pan Pacific Petroleum, Inc., 04/15/1981
Quality Transport, Inc., 04/29/1981

41 Years

American Pacific Forwarders, 04/28/1976

42 Years

Bert E. Jessup Tptn., Inc., 04/25/1975
Fairway Transport, Inc., 04/24/1975

43 Years

B. Panella Drayage Co., 04/16/1974

44 Years

Brazil Lo-Bed, 04/04/1973

46 Years

Rushway, Inc., 04/22/1971

54 Years

More Truck Lines, 04/12/1963

60 Years

Dependable Highway Express - DHE, 04/05/1957

67 Years

Young's Commercial Transfer, Inc., 04/01/1950

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Los Angeles	14	6.0
Inland Empire	6	3.0
Inland Empire	6 Bay Shop	10.0
Inland Empire	Land	19.29
Los Angeles	Land	23.8
Inland Empire	Land	5.67

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